

Client Assessment:

Tampa Family Health Centers
Tampa, FL



Submitted by:

Charles R. Bottoms, MBA
President and Chief Executive Officer
Tampa Family Health Centers
Tampa, Florida

Merritt Hawkins, the leading physician search and consulting firm in the United States, has developed nationwide expertise in the specialized area of recruiting physicians for Federally Qualified Community Health Centers (FQHCs). As a result of this expertise, Merritt Hawkins was selected as the **sole partner** for permanent physician recruitment of the **National Association of Community Health Centers (NACHC)**.

In the following client assessment, Charles R. Bottoms, President and CEO of Tampa Family Health Centers in Tampa, Florida, describes the recruiting results Merritt Hawkins achieved for his community health center.

“We partnered with Merritt Hawkins in the recruitment of five family medicine physicians.”

“Our need for these physicians was driven by the growth of the healthcare industry with its accelerated patient demand. It seems that every time a new clinic is built it is completely full after one week.”

“Merritt Hawkins has done a **fantastic job** in responding to our needs. We have hired four times as many physicians with Merritt Hawkins as we did with any other search firm.”

“In appraising the firm, I would say that Merritt Hawkins is very consistent, reliable, and that they do a great job in vetting candidates. When Merritt Hawkins brings a candidate to our center, they are ready to take the job on their interview date.”

“I have worked with other physician recruiting companies in the past, and **there is no comparison** to Merritt Hawkins. Other firms just sent over CV’s and it was quite apparent that the candidates knew nothing about us.”

“I would be happy to serve as a reference for Merritt Hawkins. In fact, I have been a reference for them over the past year for many of my Florida Association of Community Health Centers colleagues.”

“As for working with Merritt Hawkins again, I just entered into a new agreement with them today.”